



GPCCPA is a service-disabled and veteran-owned, **Certified Public Accounting and Consulting** firm. We specialize in Government Contracting Services, Public Accounting, Program Management and Budget.

GPCCPA was established in 2001 as an extension and continuation of the accounting and tax practice of Ronald A Gerbasi, Jr., Certified Public Accountant.

Through a combination of over 30 years of public accounting and government contracting experience, GPCCPA achieves our customer's mission and will exceed your expectations as consultants to federal government contractors and other commercial entities, our core customer focus.

The GPCCPA philosophy

We are a **niche** CPA and Consulting firm that tailors our approach to meet your specific needs. We take your goals very seriously and strive to achieve success on a **daily basis**.

This starts with focused **dedication** to providing top-notch customer service with an emphasis on **quality and integrity**. Our methods of ensuring quality are comprehensive and begin with a culture that promotes a high level of **professionalism** and doing things the right way.

The company's **commitment** to integrity is ingrained in and embodied by the work and actions of our staff. We will continue to hold ourselves **accountable** to achieving this.

Licenses and Certifications:

Certified Public Accountant - Maryland and Virginia

Memberships:

Maryland Association of Certified Public Accountants
National Contracts Management Association
American Institute of Certified Public Accountants



Ronald A Gerbasi Jr. CPA



Job History:

2003–Present Gerbasi Professional Corp. Edgewater, MD Certified Public Accountant and Consultant

Ron provides financial management services as an independent government contract consultant. Recent work has included providing program control financial services for the individual projects, acquisition accounting conversion support services, DCAA compliance support and pricing consulting services on several major proposals for various customers ranging in value between \$13m to greater than \$500m.

Previously, we have provided government contract services in accounting and finance as well as proposals for a DOD prime contractor. This work included 2 FTE over a two year period.

We have also provided independent accountant services to several commercial organizations including financial statements compilation and review, and board advisement.

Firm was peer reviewed in 2004, 2007 and 2009.

1997–2001 National Semiconductor Annapolis Junction, MD Senior Controller – Section Head

Managed accounting functions for the Maryland branch of a Fortune 500 semiconductor manufacturer in support of DOD programs at Ft Meade, Maryland. Supervised the financial staff and interacted with corporate financial team. As government contracting represented only 5% of overall corporate revenue the position required the ability to present and monitor government contracting concerns during the company's transition to SAP. The position required extensive local development of systems to support the contract requirements. This work was performed in a TS/SCI security environment. Clearance has since expired.

1992 –1997 Unisys Corporation McLean VA, Goddard Space Flight Center, Lanham, MD

Accounting Group Leader, Program Control Analyst, Pricing Analyst

Prior Experience: 10 years management experience in personnel and health care administration in hospice and long term care sector.

Related Experience

- * Expert experience level with pricing and cost estimating.
- *Working in partnership with the Cost Volume Manager, developed numerous proposals using ProPRICER.
- *Performing complete range of duties as lead cost analyst for numerous large and complex cost proposals. Includes review of RFP for proposal pricing requirements and potential bidder questions, interface with technical estimators, model development in different systems, support to group and division review teams, coordination with Contracts department, documenting models and training users, preparing audit packages, checklists and supporting review by DCAA auditors.
- *Experience with cost analysis and earned value management.
- *Experience with accounting and financial operations.
- *Providing support for Sarbanes-Oxley activities including documentation, risk evaluation and management testing services related to management's evaluation of internal controls for the government contracting segment.
- *Compiling and submitting corporate disclosure statement revisions and annual incurred cost final rate claim.
- *Conducting an in-depth analysis and proposing methods for improving the current systems for pricing, billings, accounts receivable, payables processing and customer reporting.
- *Developing and providing administrative management of the local finance improvement team activities and training local team members on corporate systems and improving the finance team's overall skill sets.
- *Providing Government Contracts consulting with regard to GAAP, DCAA and supporting audit activities at the local and corporate level.
- *Experience with implementations of Deltek Time Collection, Costpoint, GCS Premier and SAP R4.

Recent and Current Customers



Alliant Tech (ATK) Space Systems

Provided a variety of accounting support services pursuant to the acquisition of Swales Aerospace including participation in the Costpoint system conversion project. Conducted a detailed review of capital acquisitions relating to the opening balance sheet. Later supported various DCAA audits and performed incurred cost proposal preparation using the ICE model. Recently supported ProPricer proposal activities. A repeat customer since 2008.



Swales Aerospace

Provided comprehensive program control services for the THEMIS mission and proposal pricing services for several large proposals. A repeat customer from 2005 through 2008.



National Semiconductor Maryland

Provided comprehensive accounting support services including SOX implementation support using Open Pages. Also managed ProPricer implementation and support. Recently performed comprehensive program control services as a subcontractor on a DoD contract. A repeat customer since 2003.



Jackson and Tull Chartered Engineers

Pricing Services and administration of ProPricer activities for several major proposals to Prime contractors under the NASA Constellation Program. Also supported negotiations with respect to costs issues. A repeat customer since 2008.



PharmAthene

Pricing Services for several major proposals to the US Army and Department Health and Human Services. We also served as a team member for the EVMS implementation and provided budget analysis services. A repeat customer since 2006.



Glazing Contractors, Inc.

Provided Financial Statement compilation, review and business tax services including related entities. Consulted on Accounting System conversion to Quickbooks Enterprise and development of cost collection systems to improve job cost reliability. A repeat customer since 2007.

Government Contracting Services

Cost Proposals - ProPricer™ Experts

- extensive use of several versions of the popular ProPRICER software licensed by Executive Business Services.
- training employees on best practices for use of the tool.
- turn-key cost volume development.
- estimating system development and documentation.

Compliance Services - DCAA and DCMA related activities

- disclosure statement development and maintenance.
- incurred cost proposal preparation.
- use of the ICE model.
- analysis of transactions and cost impacts.
- responding to audit findings.
- training employees on improving compliance results.

Project Planning and Control

- extensive use of project scheduling tools including MS Project and risk analysis add-ins.
- subcontractor project control and monitoring.
- direct interaction with client and government officials.
- contracts administration activities including funding requirements and change requests.
- maintain cost model and Change Management Log to accurately project the ETC/EAC/VAC position.
- monitor contract expenditures & estimate revenue / profitability.

Accounting Systems - Costpoint

- accounting expertise to support conversions.
- detailed knowledge of accounting requirements.
- experience working with database manager and vendor.
- monthly and year-end accounting process expertise.
- extensive experience with timekeeping module.

Budget and EVM Support

- supporting annual plan development.
- consulting on implementation of EVM program.
- experienced in baseline development and changes.
- yellow book qualified.
- experienced with complex cost allocations such as NASA job order number systems and manpower reporting.

Public Accounting Services

Financial Statement Compilations and Reviews

- providing comprehensive independent accounting services
- assisting clients with business financial plan and bank interactions
- provide annual, and interim financial statement reviews to support bonding requirements
- advising clients on accounting system operations and internal controls.
- electronic workpapers compiled and maintained with CCH Engagement system.

Accounting Systems - Quickbooks

- providing system conversion and upgrade consulting
- experience with all versions including Enterprise
- developing labor cost allocation systems integrating timekeeping and payroll systems.

Business Tax Services

- tax compliance services for corporate, s corp., partnership, llc and sole proprietors.
- experience with commercial and non-profit including private foundations.
- preparation of ruling requests for variety of organization types.
- assisting clients with IRS audit responses as needed.
- advising clients on tax planning opportunities as they arise.
- electronic tax files compiled with CCH ProFx Tax system.

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A Service Disabled Veteran Owned Small Business



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